

Proven Performance, Demonstrated Expertise

Navigating Your Success

Choosing the right partner is critical to the success of your project. Let us help simplify your decision and navigate your selection process by sharing these essential considerations for proven project success:

- GUARANTY:** What processes are in place to ensure your vision is executed as you expect? Does the company stand behind their work long term?
- RISK:** How is risk managed? Does the company offer a single point of accountability for your project?
- SAVINGS:** What case studies can they provide to demonstrate how their project delivery and design expertise delivered meaningful client savings?
- SPEED:** What is the company's track record for on-time delivery? What case studies can the company share to show how their expertise improved a project timeline?
- VALUE:** How does the company define value? Is it based on your vision and needs or theirs?
- EXPERTISE:** How experienced is the team you'll be working with, relative to your type of project?
- INNOVATION:** How has the company demonstrated industry leadership?
- ONE-STOP SHOP:** Is the company capable of handling everything, including entitlements, permits, environmental review, design, engineering, architecture and construction? Is their end-to-end approach comprehensive?
- REFERENCES:** How do past clients rate their experience with the company? What percent of clients are repeat customers?